



AL MAZAYA PROFILE



MAZAYA

AIM TO LEAD



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I. NAME OF COMPANY

I.1. THE DEVELOPMENT LEADER : AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C



Al Mazaya Real Estate Development Company was established in 2004 and is a full subsidiary of Al Mazaya Holding Company that is a Kuwaiti Shareholding Company working in the field of real estate covering a diversified market in the Gulf & the Region.

The company has developed over \$ 2.5 Billion worth of projects.

Al Mazaya is based in Kuwait, Dubai and Turkey operating projects in KSA , LEBANON , ABU DHABI , OMAN , QATAR , and BAHRAIN.

Al Mazaya sustained a strong copyright for the company with an exclusive intent to provide superior realestate services through the region and MENA market.

Al Mazaya provides various comprehensive real estate products and services in several fields, among them housing projects such as deluxe villas and high-class residential buildings, commercial projects such as office and retail buildings, and health projects such as medical centers. Al Mazaya also handles the purchasing and apportionment as well as the development of large spaces in selected areas.



II. COMPANY OVERVIEW

II.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

Al Mazaya is widely recognized as one of the most important and highly thought-of real estate development companies in the Middle East market, with numerous impressive projects. The company came about through a belief in the need for strong, rigorous investment in the region, and has prevailed in creating and maintaining the trust of large-scale investors in the Kuwaiti market and abroad.

Al Mazaya is engaged in several other real estate fields, such as purchasing, ownership, and selling of land and its development for the company inside and outside of Kuwait. Furthermore, Al Mazaya handles the management of third parties' properties and management, operation and investment, leasing and rent of hotels, health clubs, recreational parks, gardens, exhibition grounds, restaurants, residential and commercial complexes, and tourist and health resorts.

BOARD OF DIRECTORS

- | | |
|----------------------------------|---------------|
| 1- Mr. Rashid Al Nafisi | Chairman |
| 2- Mr. Abdulrahman M. Alshared | Vice Chairman |
| 3- Mr. Abdul Hamid Mihrez | Board Member |
| 4- Mrs. Rasha Abdullah Al-Qenaei | Board Member |
| 5- Mr. Mohammad K. Al-Othman | Board Member |



EXECUTIVE MANAGEMENT

- | | |
|------------------------------|--|
| 1- Eng. Ibrahim A. Al Soqabi | Mazaya Holding GROUP CEO |
| 2- Eng. Salwa Malhas | Chief Business Development and Marketing & Sales Officer |
| 3- Mr. Ahmed Harfoush | Chief Financial Officer |
| 4- Dr. Abdulaziz Jarkas | Chief Projects Officer |
| 5- Mr. Shlash Al Hajraf | Chief Legal Officer |
| 6- Eng. Abdulla Al Sultan | Chief Property Mngt. Officer |
| 7- Mr. Khaled Abdulatif | Acting CEO - Dubai Office Operations |
| 8- Mr. Cem Yolcu | CEO - Mazaya Turkey |



III. LEGAL STRUCTURE

III.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

Al Mazaya Real Estate Development Company is considered the real estate development arm of Al Mazaya Holding Company that was established in 1998 and started operations as Al Mazaya Holding Company in 2004 with a paid up capital of KD 15 million which has increased to reach KD 68.8 million. Al Mazaya Holding Company is listed in both the Kuwait stock exchange and in the Dubai Financial Market.

Al Mazaya Holding Company is considered one of the leading companies in its line of business. The company focuses on real estate developments and investments in the region.

Capital Structure

Paid up Capital	KD 68,827,896
Number of Shares	688,278,956

LISTING

Kuwait Stock Exchange



Al Mazaya Holding Company's great success in the real estate sector was revealed through the company's listing in **the Kuwait Stock Exchange** in 2005.

Major Shareholders Structure

NAME OF SHAREHOLDER	TYPE
Gimbal Holding Company	Company

Dubai Financial Market



In February 2006, Mazaya Holding Company was listed on the **Dubai Financial Market** in an effort to become a regional company.



IV. Al Mazaya Head Quarters

IV.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

AL MAZAYA is headquartered in **Kuwait in Mazaya Towers & Clover Center**. Moreover other operation offices are located in **Mazaya Business Avenue in Dubai and Turkey**.

MAZAYA TOWERS
@ KUWAIT CITY

MAZAYA TOWERS - KUWAIT

Al Murqab Area, Block 3
Al Mutanabi Street - Floor 25



CLOVER CENTER - KUWAIT

Jabriya, 4th Ring Road, Block 1A



AVENUE
MAZAYA BUSINESS AVENUE

BUSINESS AVENUE - DUBAI

Jumeirah Lake Towers, AA1 Tower,
Floor 45



MAZAYA TURKEY - TURKEY

Cevizli Street. Zuhal Avenue.
Ritim İstanbul A3 Block
No:46|C 169
Maltepe|İstanbul



V. KEY ACTIVITIES

V.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

REAL ESTATE DEVELOPMENT & INVESTMENT



MARKETING & SALES MANAGEMENT



REAL ESTATE PORTFOLIO MANAGEMENT



REAL ESTATE VALUATION



PROJECT MANAGEMENT & CONSULTANCY



PROPERTY MANAGEMENT



REAL ESTATE BROKERAGE



AL MAZAYA RESEARCH



VI. AL Mazaya Subsidiaries & Associates

VI.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

SUBSIDIARY COMPANIES	
KUWAIT	Al Mazaya Real Estate Development Co. K.S.C.C.
	Gulf Turkey for General Trading W.L.L.
	First Dubai Real Estate Development Company K.S.C.
	Seven Zones Real Estate Company K.S.C.C.
	Future International Project Management W.L.L.
	Waterfront Real Estate Company K.S.C.C.
	Mezzan Combined For General Trading W.L.L.
	United Circle General Contracting and Building Company O.P.C
	Al Yammar Kuwaiti Agriculture Co. O.P.C.
UAE – DUBAI	Al Mazaya Real Estate FZ W.L.L.
	Al Wahda Real Estate Investments Limited
	Advantage General Trading O.P.C.
	Al Dana Real Estate Limited
	Al Rayhan Real Estate Limited
	Al Mazaya Emirates Real Estate Development O.P.C.
	Al Mazaya Real Estate DMCC
	Flaw less properties limited company
	Varitety Plus properties limited company
	Concerto investments limited company
	CT& J properties limited company
LEBANON	Al Mazaya Lebanon S.A.L. (Holding)
	Al Mazaya Lamartin S.A.L.
SAUDI ARABIA	Kuwaiti Saudi Real Estate Limited Co. W.L.L.
	Al Mazaya Grand Real Estate Co. W.L.L.
TURKEY	Mazaya Real Estate Turkey GAYRIMENKUL YATIRIMLARI ANONIM SIRKETI
	Ritim Istanbul INSAAT ANONIM SIRKETI
	GULF TURKEY GAYRIMENKUL ANONIM SIRKETI
OMAN	Mazaya Real Estate Development S.C.C.
BAHRAIN	Bilsaan Real Estate S.P.C



VII. AL MAZAYA PROJECTS

VII.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

Al Mazaya has a wide experience in developing Mega Projects locally, regionally & internationally.

AL MAZAYA PROJECTS IN KUWAIT

Project	Sector	Value	Picture
 DESIGN CENTER	COMMERCIAL, OFFICE SPACES, & EDUCATION	\$ 36 million	
 المزاية	RESIDENTIAL	\$ 30 million	
 Your Clinic... Your Way	HEALTH	\$ 30 million	
MAZAYA TOWERS @ KUWAIT CITY	COMMERCIAL BUILDINGS & OFFICE SPACES	\$ 135 million	
 المزاية	RESIDENTIAL	\$ 30 million	
 بيت الاستثمار العالمي Global Investment House	OFFICE SPACE	\$ 22 million	
 Mazaya Villas	RESIDENTIAL	\$ 5 million	
 neira Yammar FINANCIAL HUB CULTURAL VILLAG	RESIDENTIAL & COMMERCIAL OFFICE SPACE & RETAIL	Initiative	
Sharq - Kuwait City	MEDICAL- RESTAURANTS SERVICED APARTMENTS	\$ 70 million	
 Your Clinic... Your Way	HEALTH (Sabah AlSalem)	\$ 24 million	
The Total Size of the projects in Kuwait		\$382 million	

VII. AL MAZAYA PROJECTS

VII.2. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

AL MAZAYA PROJECTS IN DUBAI

Project	Sector	Value	Picture
 sky gardens PARK AVENUE DFC	RESIDENTIAL & RETAIL	\$ 270 million	
 AVENUE MAZAYA BUSINESS AVENUE	OFFICE SPACE	\$ 273 million	
 QUEUE POINT FOR THOSE WHO VALUE GOOD LIVING AT DUBAI	RESIDENTIAL	\$ 490 million	
 Q-line A GREAT PLACE TO CALL HOME	RESIDENTIAL	\$ 73 million	
 Q-Zone REAL VALUE BY CHANGING YOUR WORLD	RESIDENTIAL	\$ 71 million	
 The Villa	RESIDENTIAL	\$ 260 million	
 THE ICON	RESIDENTIAL	\$ 90 million	
 DUBAI HEALTHCARE CITY A Member of DUBAI HOLDING	HEALTH	\$ 65 million	
 INDIGO	OFFICE	\$ 16 million	
The Total Size of the projects in Dubai		\$ 1.61 Billion	

VII. AL MAZAYA PROJECTS

VII.3. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

AL MAZAYA PROJECTS IN REGION

Project	Country	Sector	Value	Picture
	ABU DHABI	RESIDENTIAL & RETAIL	\$ 92 million	
	KSA	OFFICE SPACE	\$ 30 million	
	KSA	OFFICE SPACE	\$ 35 million	
	OMAN	RESIDENTIAL & COMMERCIAL (Zone 1)	\$ 21 million	
	OMAN	RESIDENTIAL	\$ 18 million	
	BAHRAIN	LOGISTICS	\$ 22 million	
Ritim Istanbul	TURKEY	RESIDENTIAL, OFFICES & COMMERCIAL	\$ 400 million	
The Total Size of the Regional projects			\$ 618 million	



VIII. AL MAZAYA LAND BANK

VIII.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

AL MAZAYA LAND BANK

LAND	Country	Sector	Picture
Waterfront	UAE - Dubai	RESIDENTIAL COMMERCIAL & OFFICES	
Baalchamy	Lebanon	RESIDENTIAL	

XI. PROJECTS UNDER MANAGEMENT BY AL MAZAYA

XI.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

PROJECTS UNDER MANAGEMENT

Project	Country	Sector	Picture
 talarésidence	QATAR	RESIDENTIAL	
 Sidra Village قرية مسفرة السكنية	QATAR	RESIDENTIAL	
MARINA MALL	QATAR	RETAIL, COMMERCIAL & OFFICES	

X. The Size of the Regional Projects

X.1. AL MAZAYA REAL ESTATE DEVELOPMENT COMPANY K.S.C.C

The Size of the Total Projects	
Kuwait	\$ 382 million
Dubai	\$ 1.61 Billion
Regional	\$ 618 million
The Total Size of the Projects	\$ 2.61 Billion